

# **MAJOR CHANGES IN MODEL**

## VIEW TRENDS

Reflect "trended data" behavior over past 24 months instead of the "snapshot" look at current activity.

#### **CHANGE FOCUS**

Focus more on unsecured debt (credit cards) instead of secured debt (mortgage or student loans).

## PENALIZE NEW DEBT

Penalize borrowers who consolidate debt with personal loans and then go on to rack up more debt.

## WIDEN THE GAP

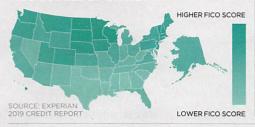
Create a wider gap between those who are considered good credit risks and those who are not.

## FICO SCORES AND WHAT THEY MEAN

RANGES	RATING	DESCRIPTION	
800+	Exceptional	Well above average score clearly demonstrates to lenders an exceptionally credit-worthy borrower.	
740-799	Very Good	Above average score demonstrates to lenders a very credit-worthy borrower.  Score near or slightly above the average of U.S. consumers. Most lenders consider this a good score	
670-739	Good		
580-669	Fair	Below average score. Many lenders will approve loans.	
<580	Poor	Well below average score demonstrates to lenders a very risky borrower.	

SOURCE: EXPERIAN

# **FICO SCORES BY STATE**



# NATIONAL AVERAGE FICO TRENDS 688 2019 SOURCE: EXPERIAN 2019 CREDIT REPORT

# **FACTORS THAT GO INTO** FICO SCORES

Payment History	35%	
Amounts Owed	30%	
Length of Credit History Credit Mix New Credit	10%	
SOURCE: FAIR ISSAC		

# **AVERAGE CREDIT USE** AT A GLANCE

FICO* Score	704
Estimated annual household income	\$79,834
Credit card balance	\$6,194
Retail card balance	\$1,155
Student loan balance	\$35,620
Mortgage balance	\$203,296
Auto loan balance	\$19,231
Personal loan balance	\$16,259

SOURCE: EXPERIAN

# WHAT DOES FICO CONSIDER? TRUE OR FALSE

	Only the information in your credit report	T
	Your age	F
\$	Your income	F
%	The interest rate you are paying on particular cards	F
	Rent payments	T

SOURCE: FICO BLOG

## **FICO FUN FACTS**

Americans who have a FICO score of 700 or higher - a record high

SOURCE: FICO BLOG

Oldest open credit line of the average borrower

SOURCE: FICO SCORE TRENDS SERVICE

Percent of Americans who have not viewed their credit score in the past year SOURCE: CAPITAL ONE

Average number of open credit cards

59%

SOURCE: FICO BLOG