Restore Report December 2019

Financials

- Restore Sales for October Actuals: \$74,916 vs budgeted \$71,400 which is good news considering all the days we closed for power shutoffs. We had some in November also, and two days closed for snow, but November sales met budget numbers also.
- The Round-Up Program has generated \$439 in the month of November. That is a \$300 increase from the previous months register donations.

Staff

- Bill Case is on medical Leave for an undetermined length of time. This has caused holes in our coverage schedule for the store in donations. We are filling in as best we can.
- Connecting Point; we currently have 1 Connecting Point person. I am working to obtain 1 more person through the program, through Bills absence.

Fundraising/Procurement

- Live Christmas trees; we received 10 donated Fresh-Cut Christmas trees, from local retailers. This promotion received a very positive community response. The trees sold for \$25 each. A good item to draw people in.
- Canned food Drive. Restore has collected 100lbs of food to be donated to Nevada County Food Bank.
- We have resumed partnership with Seven Hills Bike program and have received 27 excellent bicycles, youth to adult. As of this date, given the floor movement below, we have sold 10 bicycles, from the new Seven-Hills inventory, in the last week.

Floor Movement

- We have designed a new, singular pricing sign for Construction Materials. It will be elevated 10' off the floor and will be installed in the next two weeks.
- We have created a new configuration of goods in sporting Goods to accommodate the Seven Hills Bike inventory. Inventory is now mounted to the wall to increase sales display area.
- We have added two 12' hanging display Boards in the Tool Area, to eliminate floor hazards. This is an on-going project.