

# Annual ReStore Actuals FYE 2020

Month/Year	July Actual	Aug Actual	Sept Actual	Oct Actual	Nov, 2019	Dec, 2019	Total Actual	Total Budget
<b>Revenue</b>								
Total Revenue	\$76,372	\$83,244	\$73,220	\$74,916	\$63,000	\$56,600	\$849,609	\$834,800
<b>Expenses</b>								
<b>Personnel</b>								
Subtotal: Personnel Costs	\$24,829	\$26,296	\$26,704	\$23,505	\$25,593	\$26,243	\$311,870	\$310,772
<b>Facilities</b>								
Total Facilities Cost	\$18,925	\$18,879	\$18,273	\$19,073	\$18,697	\$20,697	\$233,700	\$232,488
<b>Operations</b>								
<b>Business and Vehicle Operations</b>								
Total Business and Vehicle Cost	\$1,238	\$1,332	\$2,630	\$2,419	\$1,165	\$1,665	\$22,773	\$23,149
<b>Administration</b>								
Total Administration Costs	\$2,205	\$3,057	\$4,448	\$4,783	\$2,790	\$2,890	\$40,268	\$39,391
Subtotal: Non-Personnel Costs	\$22,368	\$23,268	\$25,351	\$26,274	\$22,652	\$25,252	\$296,741	\$295,028
Total Expenses	\$47,197	\$49,564	\$52,055	\$49,780	\$48,245	\$51,495	\$608,611	\$605,800
Profit	\$29,175	\$33,680	\$21,165	\$25,137	\$14,755	\$5,105	\$240,998	\$229,000
Profit Margin	38.2%	40.5%	28.9%	33.6%	23.4%	9.0%	28.4%	27.4%