

| July 2019-June 2020 | July Proj | July Actual | Aug Proj | Aug Actual | Sept Proj | Oct Proj | Nov Proj | Dec Proj | Totals (A) | Totals (B) |
|--|---------------|----------------|---------------|----------------|----------------|----------------|---------------|---------------|------------------|------------------|
| Revenue/Income | | | | | | | | | Actuals | Budgeted |
| <i>Subtotal Individual Donations</i> | 2,800 | 2,794 | 9,000 | 10,843 | 6,200 | 56,200 | 16,700 | 49,300 | 222,837 | 221,000 |
| <i>Subtotal Orgs/Business</i> | 200 | 196 | 550 | 2,323 | 2,850 | 800 | 300 | 9,500 | 32,769 | 31,000 |
| <i>Subtotal Grants</i> | 0 | 0 | 0 | 0 | 0 | 0 | 6,000 | 4,000 | 190,000 | 190,000 |
| <i>Subtotal Events</i> | 5,900 | 7,292 | 13,500 | 12,880 | 65,500 | 16,500 | 5,600 | 0 | 190,772 | 190,000 |
| TOTAL FUNDRAISING | 8,900 | 10,282 | 23,050 | 26,045 | 74,550 | 73,500 | 28,600 | 62,800 | 636,378 | 632,000 |
| Mortgage Income + late fees | 11,000 | 10,987 | 12,000 | 11,014 | 11,500 | 11,500 | 12,000 | 12,000 | 146,001 | 147,000 |
| ReUse CalHome restricted/Critical Repair Inc. | 335 | 242 | 200 | 170 | 200 | 200 | 200 | 215 | 2,727 | 2,850 |
| RESTORE Profit from P&L net income+mission support | 24,462 | 28,443 | 33,162 | 33,678 | 21,886 | 19,855 | 13,605 | 1,905 | 234,497 | 230,000 |
| TOTAL SUSTAINABLE | 35,797 | 39,672 | 45,362 | 44,862 | 33,586 | 31,555 | 25,805 | 14,120 | 383,225 | 379,850 |
| Total Revenue | 44,847 | 50,061 | 68,562 | 71,093 | 108,186 | 105,205 | 54,555 | 77,420 | 1,022,095 | 1,014,350 |
| Expenses (P=Program, D=Dev, A=Admin) | | | | | | | | | | |
| <i>Subtotal Program</i> | 6,750 | 6,712 | 1,850 | 1,504 | 8,800 | 4,100 | 2,300 | 11,400 | 57,616 | 58,000 |
| <i>Subtotal Admin & Fundraising</i> | 28,690 | 28,074 | 29,375 | 29,587 | 36,585 | 35,485 | 29,485 | 32,585 | 364,596 | 365,000 |
| <i>Sub total Home Construction expenses</i> | 56,200 | 55,413 | 11,900 | 11,677 | 25,300 | 34,300 | 74,300 | 31,950 | 574,790 | 575,800 |
| Total Revenue (From Above) | 44,847 | 50,061 | 68,562 | 71,093 | 108,186 | 105,205 | 54,555 | 77,420 | 1,022,095 | 1,014,350 |
| Total Expenses | 91,640 | 90,199 | 43,125 | 42,768 | 70,685 | 73,885 | 106,085 | 75,935 | 997,001 | 998,800 |
| Net Income | (46,793) | (40,137) | 25,437 | 28,325 | 37,501 | 31,320 | (51,530) | 1,485 | 25,094 | (15,550) |
| Total Cash | | 767,855 | | 789,934 | | | | | | |